



THE VANNO VOICE

Virginia Network of Nonprofit Organizations (VANNO)
*Providing affordable information, resources and advocacy for
nonprofit organizations throughout Virginia.*

October 2007

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Dear Deborah,

We are pleased to bring you the October edition of the VANNO Voice -- your link to news and resources for Virginia's nonprofit sector! We encourage you to forward this valuable information to your colleagues, both inside your organization and throughout your community. You can also read past issues on the VANNO website at www.vanno.org.

Training and Networking Opportunities



Getting Started with Online Donations

Wednesday, October 31st, 1:00 - 2:30 EST
Webinar, Register at www.idealware.org.

Do you want to help your organization take donations online, but

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**Announcements
From Virginia's
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**Publicize Your
Training Events
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aren't sure how? This session will tell you what you need to know in order to choose a tool and get started. We'll touch on some of the strategic aspects of online donations, but our focus will be on the tactical: What online donation tools are available? How do they work? How do you know which one is right for your organization? We'll close by looking more closely at some of the specific tools that are available, such as Network for Good, PayPay, Click & Pledge, Groundspring DonateNow, eTapestry, MemberClicks, AuctionPay, and more. Take advantage of this Idealware sponsored webinar for just \$40.

Join Our List

Join Our Mailing List!

The Important Role of the Governance Committee

November 1

Rappahannock Westminster-Canterbury

River Counties Community Foundation will present this, its 8th seminar for the nonprofit community in Lancaster, Middlesex and Northumberland Counties. Presenters will include Bob Bremer, Chairman, Governance Committee, Science Museum of Virginia Foundation, Richmond, and Robert Thalhimer, Associate Director, The Community Foundation serving Richmond and Central Virginia. Invitations will be made soon but mark your calendars now for a great learning experience.

Foundation Center Training Courses in Washington, DC

Foundation Fundraising: An Introductory Course
November 8

Developing a Fundraising Plan
November 9

Foundation Funding Research: Strategies for Finding and Evaluating Prospects
November 14-15

Earned Income: Assessing Your Nonprofit's Revenue Options
November 30

Proposal Writing Seminar
December 6

Proposal Budgeting Workshop
December 7

For more information and details on registration, visit <http://>

foundationcenter.org.

**McGuireWoods LLP 5th Annual Nonprofit Seminar:
Surviving & Thriving in a New World**

3 Dates and Locations:

November 8, 2007, 8 a.m. - 2 p.m.
Westminster Canterbury
250 Pantops Mountain Road
Charlottesville, Virginia

November 13, 2007, 8 a.m. - 2 p.m.
Lewis Ginter Botanical Garden
1800 Lakeside Avenue
Richmond, Virginia

November 28, 2007, 10 a.m. - 2 p.m.
Wolf Trap
1645 Trap Road
Vienna, Virginia

Take advantage of this 5th annual free seminar that is being offered in three locations around the state. Topics include: Guidance on 2006 Charitable Legislation, Exempt Organization Tax Developments, Bond Financing Developments, Charitable Giving Developments, Governance, Investing for Success, Board Investment Duties, Overview of Endowments, Introduction to Alternative Investment Opportunities, Investment Management & Asset Allocation. Continental breakfast and lunch are included. For additional information, please contact Gary Wilson at 804.775.7696 or gwilson@mcguirewoods.com.

**Daring to Lead 2: Modeling Excellence in Executive
Director & Board Chair Relationships**

Tuesday, November 13, 2007, 8:00 am - 12 noon
AED Conference Center
1825 Connecticut Avenue, NW
Washington D.C.

Hosted by The Center for Nonprofit Advancement, the Nonprofit Roundtable of Greater Washington, and the Meyer Foundation. Cost: Executive Directors & Their Board Chairs Attending TOGETHER - \$100 for two! Executive Director Only - \$60; Board Chair Only - \$60; Other Individuals - \$75. To register, visit www.regonline.com/154982. Contact Susan Sanow, Center for Nonprofit Advancement (202-457-0540 / susans@nonprofitadvancement.org) or Eduardo Romero, The

Nonprofit Roundtable (202-263-4760 / eromero@nonprofitroundtable.org).

News from the IRS



IRS Issues Information Reporting Change for Vehicle Donation Recipients

Notice 2007-70 provides updated filing information for recipients of qualified vehicle contributions that must file Form 1098-C, Contributions of Motor Vehicles, Boats and Airplanes, along with Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Forms filed on or before December 31, 2007, should be sent to the Ogden Service Center; forms filed after 2007 should be filed with the IRS Service Centers in Kansas City, MO, or Austin, TX.

Online Application for Employer Identification Number Now Available

No more need to file a Form SS-4! Use the new online EIN Assistant to obtain an EIN online quickly and easily. Simply answer the interview style questions and receive your EIN immediately after validation is complete. You can even download and print your EIN confirmation notice. Visit <https://sa1.www4.irs.gov/modiein/individual/index.jspit>.

Form 990-N FAQs

The IRS has posted Frequently Asked Questions (FAQs) related to Form 990-N. Also known as the "e-Postcard," Form 990-N is a new information return that many smaller exempt organizations will be required to begin filing in 2008. The FAQs are available on the IRS Web site at www.irs.gov/charities/article/0,,id=173864,00.html. The questions include "Is there a new filing requirement for small tax-exempt organizations?" "Why do I need to provide this information?" and "What happens if I fail to file the e-Postcard or Form 990 or 990-EZ?" There is also a link to a printable version of all 14 questions and answers.

Student Loan Forgiveness for Public Charity Employees

Signed into law September 27, the College Cost Reduction and Access Act includes a provision allowing the secretary of Education to forgive the balance of federal student loans held by public service employees who (a) have not defaulted on their loans, (b) have made monthly payments on their loans for 120 consecutive months after October 1, 2007, and (c) were employed full-time in a public service job during the entire 120 months during which they made the payments. The law includes employment "at an organization that is described in section 501 (c)(3) of the Internal Revenue Code of 1986 and exempt from taxation under section 501(a) of such Code" (i.e., a public charity) in the definition of "public service job."

To read the text of the law, go to <http://thomas.loc.gov/cgi-bin/query/z?c110:H.R.2669>: and click the sixth link, "[H.R.2669. ENR]."

Election Night News Available via Audio Webcast



As election night approaches, bookmark <http://www.dvava.com/ennx.html> as a source of for results on races for Virginia's House of Delegates and State Senate. This service is made available by VANNO member David Bailey Associates, Inc.

VANNO to Serve as State Coordinator for 2008 Nonprofit Congress

VANNO will serve as the coordinating organization, driving all Nonprofit Congress related events here in Virginia as we gear up for the 2008 Nonprofit Congress, June 2-4, 2008 in Washington, DC. In the months ahead, VANNO will be coordinating events here in Virginia, including several Town Hall meetings. For more information on developments with the Nonprofit Congress, visit its new and improved website at www.nonprofitcongress.org. With interactive features and many more resources and ideas, it is the perfect launching pad for national, state, and local efforts related to the Nonprofit Congress. The website is designed around the Top Priorities from last year's National Meeting and the projects that have developed since including Leadership, Public Awareness, Capacity Building, and the Primary Project.

New Opportunities for Communicating Your Message

Nonprofit Channel Offers to Air Other Nonprofit's Programming

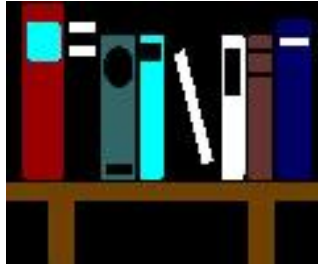
Starfish Television, America's first charity and service channel, is currently offering to air programming as a public service to any nonprofit or nongovernmental group. Types of programming that being considered includes promotional video, historical overview, documentaries, fundraising gala highlights, recruitment video, and special events.

Organized as a 501(c)(3), Starfish features programs about individuals and organizations that are striving to make a POSITIVE difference in the world today. Its mission is to help great nonprofit organizations tell their stories so as to increase participation and volunteerism. For more information, contact Linda Shattuck, Program Procurement Department, The Starfish Television Network, 6952 South High Tech Drive, Suite C, Midvale, UT 84047, (800) 624-1844, www.starfishtv.org.

YouTube Debuts Nonprofit Program

YouTube's invites charitable organizations to register to receive a free nonprofit specific YouTube channel where they can upload footage of their work, PSAs, calls to action and more. The channel will also allow them to collect donations with no processing costs using the newly launched Google Checkout for Non-Profits. To apply, visit www.youtube.com/nonprofits.

Resources to Assist Your Nonprofit



New Book on Sustainability: *ROI for Nonprofits: The New Key to Sustainability*

This "how to" guide demonstrates the steps to move from a charity mindset to one of long term, sustainable investment.

Learn the methods and tools that will help you secure not only investors and funding, but your nonprofit's future. Author, Tom Ralser, CFA. Available at www.amazon.com.

Guidestar Releases Its 2007 Nonprofit Compensation Report

Derived from information on more than 102,400 individual positions at more than 53,000 tax-exempt organizations for fiscal year 2005, this is the 7th annual comprehensive nonprofit compensation analysis available based entirely on IRS data.

The report includes data on non-charitable organizations as well as public charities and private foundations; an executive summary based not only on this report but also on data for previous years; and information on incumbent compensation. For more information, visit <http://www.guidestar.org/DisplayArticle.do?articleId=1162>

Virginia Office on Volunteerism and Community Service Offers Free Monthly E-Newsletter

Subscribers will receive information on organizations making a difference across Virginia, national and statewide news, tips on managing organizations, available resources, funding opportunities, training and workshops, and more. In a special "back-to-school" issue, the September edition features information helpful to groups and organizations working with youth. Take a look at http://www.vaservice.org/go/news/update/newsletter_200709/.

Virginia Department of Business Assistance: Another Tool Linking Small Nonprofit Organizations with Government Resources

Take advantage of this state agency dedicated to the growth and success of the Commonwealth's business community, including its nonprofit enterprises. The Virginia Department of Business Assistance ensures that businesses and entrepreneurs have a principal point of contact with state government for inquiries and services. Utilizing a team approach, the staff of the Virginia Department of Business Assistance connects businesses with the resources they need to meet challenges and realize market opportunities. Since almost 99% of Virginia businesses are defined as small and they create the majority of new jobs, there is a special emphasis on building the capacity of these bold entrepreneurs. Contact the Agency at 1-866-248-8814 or visit its website at <http://www.dba.state.va.us/>.

Announcements

ConnectSouthside Welcomes New Coordinator and Launches

Connect Southside, the newest arm of the Connect Network, is the virtual organization designed to aid the many non-profits in that area. The newly appointed coordinator, Wendy Austin, calls it "an information sharing tool and resource for non-profit groups to help with the exchange of ideas to bring about change in the community." Her first initiative as coordinator was to invite area nonprofit professionals and those supporting the sector to join a "steering committee" which will look at ways that Connect Southside can improve its program for the nonprofit community it intends to serve. Particularly attractive to Austin, is the opportunities Connect Southside provides for citizen engagement. For more information on Connect Southside, visit www.connectsouthside.org.

Center for Nonprofit Excellence Welcomes new Executive Director

Ms. Kerry L. Dodson joins CNE as its new Executive Director, bringing 15 years of leadership experience in all areas of nonprofit management. Dodson is a Virginia native and joins CNE at a critical juncture in its own evolution. Dodson holds an MPA degree from Virginia Tech and has held several managerial and directorship positions with nonprofits such as Operation

Christmas Child in Boone, NC, the Juvenile Diabetes Research Foundation International in New York, NY and the Juvenile Diabetes Research Foundation Blue Ridge Chapter in Roanoke, VA. Dodson held an Assistant Director position at the United Way of Montgomery, Radford, Floyd and Christiansburg, VA. VANNO welcomes Ms. Dodson to this position and looks forward to working with her to strengthen Virginia's nonprofit sector!

VANNO Creates Scholarship to Honor Former Administrator

At its meeting on October 1, the Board of Directors unanimously approved the Katie Campbell Professional Development Scholarship to honor the passion, commitment and hard work of former VANNO administrator, Katie Campbell. The scholarship has received initial funding of \$500 per year for the next two years from an anonymous donor. Policies and procedures for the scholarship are under development.

VANNO Has New Home!

Please note that VANNO has a new location at 1108 East Main Street, Suite 1200, Richmond, VA 23219. Telephone and Fax numbers have changed, too. Telephone (804) 565-9871 and Fax (804) 565-9872.

Publicize Your Training Events Here

Remember to use VANNO's website calendar and monthly newsletter as a way to publicize training events you are offering. Many nonprofit staff and volunteers are willing to travel 1-2 hours in search of high quality professional development, so you may very well attract attendees from beyond your local community. Send your announcements to info@vanno.org, or call 804-565-9871.

Email: info@vanno.org

Phone: 804-565-9871

Web: www.vanno.org